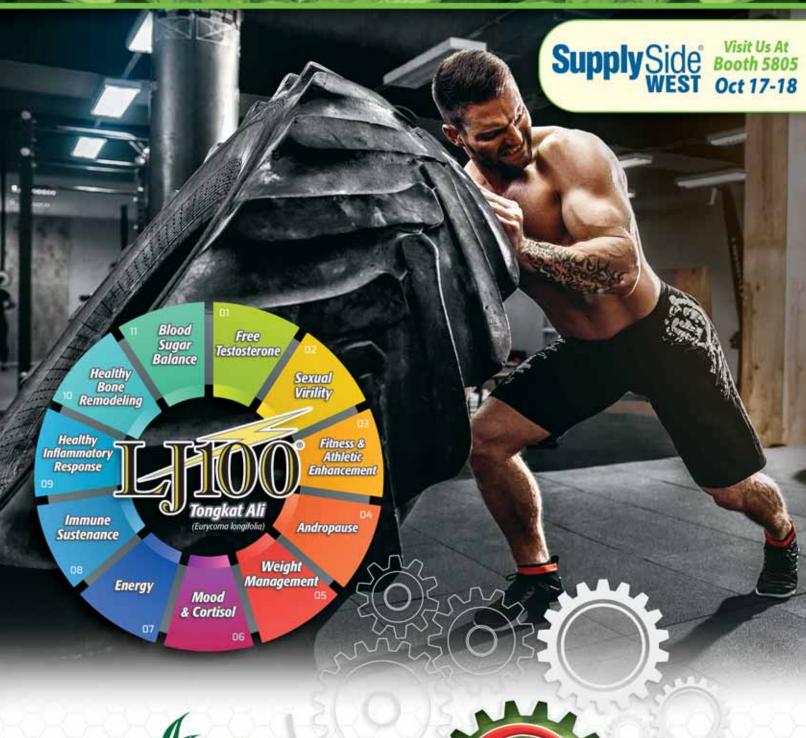
## Big Wheel Keep On Turning!









**Naturally...** when we started in 2001, our founder, Annie Eng, set out to create a company that would not only deliver herbal science for health products that people all over the world could rely upon, but also support the indigenous peoples who provide the raw botanical materials for our ingredients. We strive for enduring sustainability of all our products.

Today we manufacture and supply safe, patented, clinically proven natural botanical extracts that are used by hundreds of companies to produce successful health products. Our mission is to maintain a reputation as a pioneer in the global natural

health industry while we continue to deliver unique ingredients backed by rigorous scientific research.

**Proven Clinical Results** — At HP Ingredients we work closely with patent-awarded researchers to provide ongoing clinical evidence that supports our formulations and patented ingredients. These botanicals are then used to create some of the most effective nutraceuticals on the market today.

It's only natural, and that's the way we plan on keeping it.

We provide unique ingredients that address common health and aging concerns such as support for...

Metabolic Syndrome • Cholesterol, Blood Glucose Balance • Weight Management • Skin Care Men's Testosterone Health • Enhanced Physical Performance • Sports Nutrition • Neuronal Health Bone, Joint and Muscle Health • Cognitive Function, Mood, IQ Performance • Antioxidant Support









\* The products and the information provided have not been evaluated by the Food and Drug Administration. The product is not intended to diagnose, treat, cure, or prevent any disease.



Pg 1					Big	Wheel
rg I	•	•	•	•	DIY	vviieei

**Pg 2** .... **LJ100**® – **The Hub** 

Pg 3 .... What is Tongkat Ali

**Pg 4** .... **About LJ100**®

Pg 5 .... Free Testosterone

Pg 9 .... Sexual Virility

Pg 13 . . . . Fitness & Athletics

*Pg 17 . . . . Andropause* 

Pg 20 ... Weight, Cortisol, Mood & Energy

Pg 23 ... Immune Sustenance

Pg 24 ... Inflammatory Management

Pg 25 ... Healthy Bone Remodeling

Pg 26 ... Healthy Blood Sugar

Pg 28 ... LJ100® – Sustainability

Pg 29 ... Dosage Recommendations

Pg 29 ... About HP Ingredients

*Pg 30 ... FAQs* 

Pg 31 . . . . Biotropics & References

\* The products and the information provided have not been evaluated by the Food and Drug Administration.

The product is not intended to diagnose, treat, cure, or prevent any disease.







### Turn Back the Clock, Turn Back the Wheel...

If you look at successful natural ingredients – those that have a long history of use and that also have modern sophisticated clinical research – they serve as hubs of a wheel, and their uses as shown by the science are the spokes.



### LJ100° – The Hub

*LJ100*<sup>®</sup> is the result of an innovative collaboration between the esteemed MIT and the Government of Malaysia. The latter has invested considerable funds and efforts to license, develop and sustain research into the potential benefits of Tongkat Ali through a variety of governmental organizations, various universities, the Ministry of Science, the Malaysian Sovereign Wealth Fund and the Forest Research Institute of Malaysia.

The patent (dated November 7, 2006, number 7,132,117 [US] and WO 02/17946 A1 [worldwide]) is for the "Bioactive Eurypeptides isolated in Tongkat Ali that are proven to be the active compounds effective for treatment of sexual dysfunction, male infertility, and increased testosterone."

The patent describes 16 claims ranging from composition and how such aqueous extracts of Tongkat Ali positively increase androgen biosynthesis and influence reproductive capabilities in men.





### What Is Tongkat Ali?

Malaysia has a rich source of rainforests that contain thousands of plants with potential medicinal values. One such plant is the tall shrub tree from the Simaroubaceace family, Eurycoma longifolia, which is commonly found in the lush rain forests of Malaysia. The local name of the shrub is Tongkat Ali, which translates to "Ali's Walking Stick," a rather suggestive reflection of its traditional function and that is to provide virility for aging males.

Tongkat Ali's medicinal elements are contained in the roots, a large, elaborate and visually stunning network that resembles wood. The roots of Tongkat Ali were used as a decoction by the natives of old Malaya, especially the elderly, for strength and energy, as well as to boost libido and sexual virility in aging men. Modern phytochemistry has further clarified that the roots contain eurypeptides, a 30–39 amino-acid chain, and a 4,300 dalton molecular weight.

In general, condition-specific product applications for *LJ100*® include: supports libido and sexual function, supports physical and mental energy, supports hormonal balance (notably cortisol/testosterone ratios), enhances sports performance, enhances healthy weight management/fat loss, and increases free testosterone as a safe alternative to testosterone replacement therapy.

Recent clinical studies have shown additional benefits, immune sustenance, healthy inflammatory management, healthy bone remodeling, and healthy blood sugar balance.



### About LJ100®

**LJ100**<sup>®</sup> is made from wild-crafted Tongkat Ali root from the rainforests of Malaysia utilizing sustainable harvesting and fair-trade practices. *LJ100*® is produced using a patented extraction technology with high temperature, high pressure and ultra-filtration, and is standardized to 40% glyco saponins and >22% eurypeptides; Tongkat Ali roots from elsewhere likely do not contain these phytochemicals to those percentages.

In its raw form, Tongkat Ali by itself has a distinctively bitter taste. This characteristic is a result of its standardized hot-water extraction process, which allows for the retention of quassinoids, one of the bitterest phytochemicals in nature that also have applications in promoting human health. Tongkat Ali extracts that do not taste bitter are either not authentic Tongkat Ali root (there are many commercial examples of "fake" Tongkat Ali extracts) or are sub-potent in terms of bioactive constituents, and thus will be expected to have low efficacy.

Numerous commercial Tongkat Ali ingredients claim "extract ratios" from 20:1 to 400:1 without any information about bioactive constituents, extraction methodology (e.g., ethanol versus water) or extract purity. Alcohol extraction of Eurycoma longifolia has been studied in mice for antimalarial effects of concentrated eurycomalactone, which has highly toxic effects at high doses and would preclude safe use in humans as a long-term dietary supplement. Further, alcohol extraction leaves ratios and profiles that do not quite measure up to the exacting standardizations of **LJ100**® –its hot-water root extract standardized for known bioactive compounds (0.8% eurycomanone, 22% eurypeptides, 30% polysaccharides, 40% glyco saponins) have been demonstrated to be extremely safe at high doses for long-term consumption. Further, *LJ100*® is completely safe for men and women.

# 15 Benefits of LJ100®

LJ100® is the only Tongkat Ali ingredient that has the following clinically proven benefits:

- Enhances sexual function and increases libido
- Maintains normal high free testosterone levels
- Inhibits sex hormone binding globulin
- Reduces cortisol, the stress hormone
- Improves various mood profiles
- Prevents dieters from binge eating to achieve successful weight loss
- Promotes anabolic state and reduces catabolic state
- Reduces fatigue and tension

- Improves endurance and stamina for athletes of all ages
- Natural alternatives to testosterone replacement therapy
- Promotes overall well-being and hormonal health
- Supports healthy blood sugar
- Supports healthy bone turnover
- Promotes immune function
- Manages healthy inflammation response



### Spoke 1: Free Testosterone

Some hormones have one or two actions or responsibilities. But testosterone has many, and when testosterone (free testosterone or FT) is being produced at healthy levels, men (and women) feel energized and sleep better. They have easier times maintaining lean body mass and lowered fat, normal mood ranges, and enjoy the romantic spontaneity from an energized libido.

Conversely, aging lowers the body's ability to continue to produce free testosterone at the rapid clip it did in the late teens and 20s. And as such, the belly fat creeps in, the muscles lose strength and density, and essentially the "get up and go," as Aerosmith famously sang, "got up and went."

When we are energized in all senses, we can feel physically fit and enjoy mental acuity and even mood. We delight in a healthy sex life. And we feel good. Consider all those benefits as the spokes in a wheel – and testosterone is the hub from which the spokes spring.

Researchers Tambi and Saad (2005), asserted, "Testosterone stimulates metabolism, which promotes fat burning, and accelerates muscle growth. Testosterone helps to build protein and is essential for normal sexual behavior and producing erections.

It also affects many metabolic activities such as production of blood cells in the bone marrow, bone formation, lipid metabolism, carbohydrate metabolism, liver function and prostate gland growth." <sup>1</sup>

One study of significance (published in three journals, 2005, 2006 and 2007) focused on the outcomes of a proprietary and patented Tongkat Ali extract, *LJ100*°, on various parameters in 20 male volunteers with varied health conditions and aged between 38 and 58.2,3,4. The volunteers were randomly given either a placebo or *LJ100*° in doses of 200, 400 or 600 mg for two months.

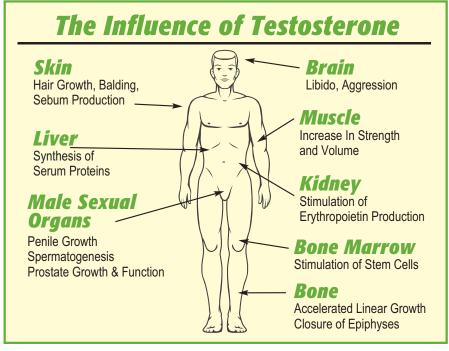
### The Study Yielded The Following Compelling Data Points:

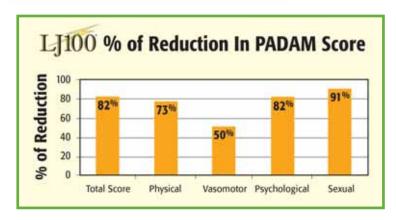
- The majority of volunteers showed improvement in Sexual Health Inventory for Men, improvement in sexual desires and performance.
- Aging Males' Scores improved in the LJ100® group compared to placebo, showing improvement in sexual, physical, psychology and vasomotor domain.
- Testosterone and DHEA levels were high normal levels when compared to baseline.
- HDL cholesterol improved.
- Volunteers who had type-2 diabetes showed improvement in blood glucose levels.
- The LJ100® group had high normal levels of insulin-like growth factors (IGF-1); lower levels of IGF-1 are correlated with higher body fat.
- The majority of volunteers on LJ100® had high normal level of thyroxin compared to placebo, meaning higher metabolism rate.
- Profiles of vital body functions: blood profile, lipid profile (including triglycerides and cholesterol), liver function, renal function, electrolytes, various tumor markers including PSA (which when in high numbers potentially signify benign prostatic hyperplasia or enlarged prostate, or even presence of prostate cancer) were all within normal range.



# The benefits of maintaining or restoring youthful testosterone levels provide an upward spiral.

The more lean mass is gained, fat is lost through the ability to exercise at higher levels. This results in a healthier muscle-to-fat ratio, which allows for lowered blood pressure, favorable cholesterol and triglyceride levels, healthier insulin/blood sugar levels, more energy, and increased health and well-being.

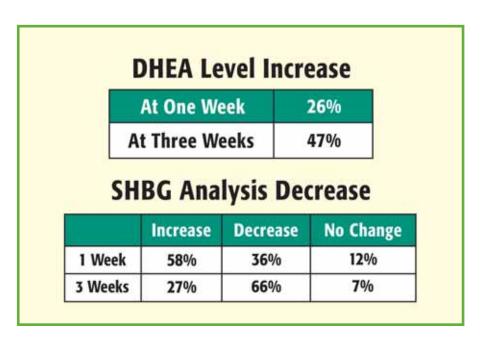




A three-week study of 30 men aged 31–52, who took either a placebo or 100 mg of *LJ100*°, showed a 91% improvement in physical component, 82% improvement in psychological component and 50% improvement in vasomotor score.<sup>5</sup>

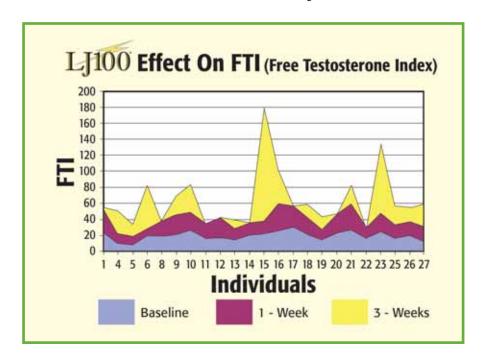
Partial Androgen Deficiency In Aging Men (PADAM) scores improved by 82%, suggesting physical, vasomotor, psychological and sexual wellbeing. DHEA increased from 26% to 47%, and Sex Hormone Binding Globulin (SHBG) decreased 30% in subjects. Consequently, free testosterone levels increased from 39% to 73% in the *LJ100*® group.<sup>5</sup>

In this study, analysis of DHEA (dihydroepiandrosterone, a weak androgenic steroid hormone produced by the adrenal glands with benefits such as healthy aging, healthy sexual function and enhanced athletic performance), showed gradual increase in the level to 47% after three weeks, suggesting *LJ100*® may influence DHEA production, which would in turn be converted to testosterone.



Analysis of SHBG (sex hormone binding globulin, which controls the amount of testosterone that your body tissues can use) showed a 66% reduction in the

**LJ100**® group. Consequently, when SHBG declines, free testosterone index (FTI) increased in 73% of the subjects.



### Spoke 2: Promotes Sexual Virility

Men, who are otherwise healthy and who begin to have problems attaining a satisfactory and quickly produced erection, are frequently prescribed medications that treat the condition, erectile dysfunction. These popular medications are known as cGMP-specific phosphodiesterase type 5 (PDE5) inhibitors, which regulate blood flow to the penis, allowing it to grow into a healthy erection. These medications include tadalafil (Cialis®), sildenafil (Viagra®) and vardenafil.

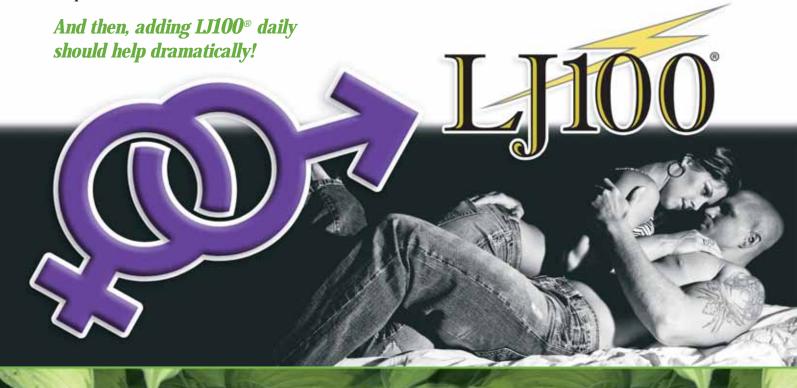
Side effects for some moments of pleasure, however, can be severe at worst, and very discomforting at best. For example, according to drugs.com, the more common side effects of Cialis are "acid or sour stomach, belching, heartburn, indigestion and stomach discomfort." Those who take Viagra may have common side effects such as diarrhea, flushing, headache, labored breathing and muscle pain/aches, among others.

But, it does not have to be that way. Men who begin to experience impotence and related sexual performance issues first need to consult with their physicians to discount atherosclerosis (which by its nature restricts blood flow to the penis), as well as other health conditions.

In a 2002 study presented at the First Asian Andrology Forum in Shanghai, China, 30 male patients in healthy relationships took either 100 mg of *LJ100*® or a placebo for three weeks; during this time, they filled out the Sexual Health Inventory Questionnaire (SHIQ). At the end of the study, the SHIQ showed a 62% increase in scores, demonstrating increased sexual desire and sexual attempts..

In a randomized, double-blind, placebo-controlled, parallel group study, 109 healthy men aged 30 to 55 took either 300 mg of *LJ100*® or a placebo for 12 weeks. At the study's end, researchers found that the *LJ100*® group had had significant improvement in Quality of Life score.

The SF-36 Questionnaire is showing significant improvement in Physical Function & Vitality Domain. The International Index of Erectile Function (IIEF) score also showed significant improvement in sexual satisfaction and erectile function. In addition, libido is significantly increased by 14%, and SHBG was significantly lower in the *LJ100*® group.



In another study 26 men with mild erectile dysfunction were given either 200 mg of *LJ100*° or a placebo daily for 12 weeks. The *LJ100*° group demonstrated statistically significant higher scores than the placebo group in the following endpoints: Erection Hardness Scale score

improved by 39%, Aging Males' Symptoms (AMS) scores improved 24%, and the Sexual Health Inventory for Men improved 26%.<sup>7</sup> AMS is a valuable tool used worldwide for assessing health-related quality of life in aging men.

Effect of	LJ100 on 26 Men Wif	h Mild Erectile Dysfunct	ion			
Endpoints Baseline 12 weeks % Change						
Testosterone	359.23 ± 27.09	396.46 ± 47.26	+10.4%			
Erection Hardness Scale (EHS)	2.54±0.22	3.54±0.11	+39%			
Sexual Health Inventory for Men (SHIM)	15.77±1.32	19.85±1.21	+26%			
Aging Males' Symptoms (AMS) scale	25.85±2.02	20.85±1.10	+24%			

Effect of LJ1	Effect of LJ100° on 26 Men with Mild Erectile Dysfunction							
SIA Questions	Baseline	12 weeks	% Change					
Were you able to insert your entire penile shaft into your partner's vagina?	0.71±0.11	0.96± 0.02	+35%					
Did your erection last long enough for you to have successful intercourse?	0.44±0.12	0.89±0.04	+102%					
Elapsed time from erection perceived hard enough for penetration to withdrawal from your partner's vagina (in minutes)?	7.47±2.06	19.56±3.93	+162%					
Overall, were you satisfied with the hardness of your erection?	0.28±0.11	0.70±0.09	+150%					
Overall, were you satisfied with this sexual experience?	0.33±0.10	0.87±0.06	+164%					
Please rate the range of your erection during this sexual intercourse attempt.	2.54± 0.22	3.54±0.11	+39%					

The improvements in these sexual factors strongly suggest that the addition of *LJ100*® as a daily dietary supplement may significantly improve not only sexual performance,

but also sexual satisfaction; the latter, when achieved, tends to also elevate quality of life.

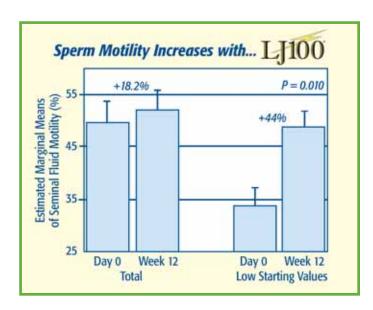
Another aspect of sexual dysfunction impacts the ability to achieve successful pregnancy. Low sperm concentration and slow or inadequate mobility both decrease the chance of successful penetration of a spermatozoon into the egg.

In a study, 75 men with idiopathic infertility (e.g., low sperm concentration, low percentage motility and morphology of

unknown causes) were given 200 mg of *LJ100*® daily for nine months. *LJ100*® significantly improved the sperm quality in these men—sperm concentration increased by 65.5%, percentage of sperm with normal morphology increased by 94.9%. Happily, spontaneous pregnancies were achieved in 14.7% (11 cases) of couples in the study, suggesting that *LJ100*® might be an option supporting normal male fertility.<sup>8</sup>

Effect of LJ100° on Sperm Quality in 75 Men							
Baseline 9 months % change							
Semen volume (ml)	2.95	3.52	+19.3%				
Semen concentration (million/ml)	10.59	17.53	+65.5%				
Normal sperm morphology (%)	5.28	10.29	+94.9%				

The aforementioned 12-week study of men ages 30-55 taking 300 mg  $\textit{LJ100}^{\circ}$ , also showed sperm quality improvement. In this study, sperm fluid analysis showed that sperm motility increased 44% and semen volume increased 18.2% in the  $\textit{LJ100}^{\circ}$  group.



A key role in sexual wellbeing is played by the activity of pheromones, which are compounds that transmit signals between organisms of the same species. Human pheromones are thought to be transmitted in sexual attraction.

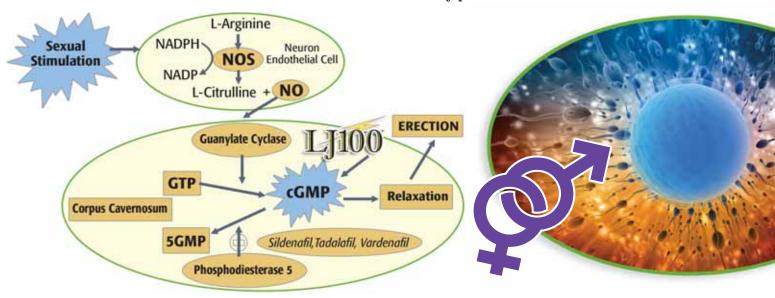
Pregnenolone is a pre-cursor to an- $\alpha$ , a pheromone responsible for human sexual communication, psychology and behavior.

MIT research showed that  $LJ100^{\circ}$  actively converts pregnenolone into an- $\alpha$  pheromone suggesting that  $LJ100^{\circ}$  supplementation may enhance sexual attraction and, therefore, increase desire and improved libido.

Increased libido increases the opportunity for better erections. *LJ100*® has been shown to have a similar action to sildenafil (popularized as Viagra), but without the side effects.

	Control	LJ100 <sup>®</sup> (2)	LJ100 <sup>®</sup> (3)
An α	32.70	109.99	207.26
Pregnenolone	5.15	1.41	1.31

Penile erection is a neurovascular event modulated by psychological factors and hormonal status. On sexual stimulation, nerve impulses cause the release of neurotransmitters nitric oxides (NOs) which activate guanil cyclase. This increases cyclic guanosine monophosphate (cGMP), which causes the relaxation of tubercular smooth muscles in corpus cavernosa followed by penile erection.



In an unpublished in vitro study, rabbit corpus cavernosum tissues were treated with various concentration of *LJ100*° or sildenafil citrate. cGMP and cAMP level were measured using an enzyme-linked immunoassay (EIA) kit. Sodium nitroprusside (SNP) were used as a stimulus for nitric oxide formation. In the presence of SNP (10 µm) *LJ100*° increased cGMP in rabbit corpus cavernosum by four

fold (5.298pM/mg tissue), similar to sildenafil citrate (4.832pM/mg tissue), compared to control (1.2pM/mg tissue). In addition, *LJ100*® increases cAMP levels in corpus cavernosum while there were no significant increases with sildenafil citrate. The erectogenic effect of *LJ100*® maybe similar to sildenafil citrate.

### Spoke 3: Fitness and Athletic Enhancement

As men and women enter middle age, the "battle of the bulge" becomes serious, and muscle mass seems harder to attain and sustain. In other words, one must work much harder than ever to remain trim, fit, strong and agile.

Supplements such as protein powders and fat burners seem to be top of mind, however they do not address the underlying problem. But, *LJ100*® does. Studies on humans show that *LJ100*® supplementation aids in creating a favorable anabolic state (building up of muscle as a result of free testosterone), while suppressing a catabolic state (breaking down as a result of increased cortisol); this enhances performance. In tandem, *LJ100*® supplementation has been shown to increase fat free mass and decrease body fat, and increase muscle strength and size as well as endurance.

These desired benefits appear to stem from *LJ100*®'s ability to encourage endogenous testosterone production. In one study, nine men (between ages 24 and 52) were consuming 100 mg of *LJ100*® in the morning and evening for 10 days;

saliva testosterone was measured at the beginning and the conclusion of this regimen.<sup>11</sup>

This test reveals several compelling observations. One is that the youngest volunteers had a much higher level (measured in nanograms per deciliter or ng/dl) at the beginning than older volunteers: the 24-year-old began with 950 ng/dl, while the 52-year-old began with 450 ng/dl. This gives tremendous demonstrable credence to the concept that men lose testosterone as they age.

The second compelling data set is the increase in testosterone among all nine individuals: the highest was 132.63% while the lowest was a still significant 37.14%. The oldest participant—at 52 years old—had a 70% increase in total testosterone levels. One cannot attribute these changes to increased exercise. In fact, the 52-year-old participant was one of several men that did no exercise at all over the course of the study. Clearly, *LJ100*® had an extraordinary impact on encouraging the body to produce higher sustainable testosterone levels.

Age	Base ng/dl blood	10 days ng/dl blood	Increase
26	860	1,650	91.86%
28	580	985	69.83%
35	875	1,576	80.11%
24	950	2,210	132.63%
29	755	1,345	78.15%
	Grou	p Two (No Exercise)	
	Base	10 days	

Effect of LJ100° on Endogenous Testosterone Production in Men After 10 days

	Gro	up Two (No Exercise)	
Age	Base ng/dl blood	10 days ng/dl blood	Increase
48	650	875	34.62%
52	450	765	70.00%
50	585	875	49.57%
42	350	480	37.14%

A placebo-controlled study investigated the effect of the increased testosterone levels obtained by 100 mg of **LJ100**® supplementation daily on body composition as well as muscle strength and size in 14 healthy men. The volunteers performed an intense strength-training program for five weeks. Results suggest that LJ100®

increased fat free mass, reduced body fat, increased muscle strength and size and thus may have an ergogenic effect. Because testosterone naturally rises after exercise, this study aimed to see how testosterone levels in sedentary individuals responded to *LJ100*® supplementation.<sup>12</sup>

Effect of LJ100 on 14 Healthy Men During Five Weeks of Strength Training							
	Placebo (1	00 mg/d)					
Parameters	Pre (mean ± SD)	Post (mean ± SD)	Pre (mean ± SD)	Post (mean ± SD)			
FFM (kg)	52.44± 3.77	52.77± 7.18	52.26 ± 7.18	54.39 ± 7.43			
FM (%)	22.83 ± 2.43	21.33 ± 2.35	31.30 ± 5.48	28.44 ± 6.43			
1RM	77.29 ± 8.90	79.43 ± 8.83	73.71 ± 8.90	78.71 ±17.00			
Arm Cir (cm)	29.8 ± 3.70	30.7 ± 3.86	30.87 ± 1.88	32.67 ± 1.96			
sEMG (µv)	127.95 ± 30.90	98.8 ± 50.10	121.77 ± 40.0	90.47 ± 64.60			

When it comes to being physically fit, there are two main components: endurance and strength and short bursts of power.

LJ100<sup>®</sup> promotes anabolic stage (high testosterone, low cortisol) and enhances both physiologies.



One placebo-controlled endurance study looked at how 100 mg *LJ100*® affected 30 men recruited to engage in a 24-hour mountain biking event.

The volunteers completed four approximately 15-mile laps (total 60 miles) and provided eight saliva samples during the test period. The *LJ100*® group took the supplement 30 minutes prior to endurance exercise.

At the end of the study, cortisol levels were 32.3% lower in the LJ100® group compared to placebo, and testosterone levels were 16.4% higher in the LJ100® group compared to placebo; this is a significant rise in a short time.

The authors concluded that *LJ100*°, through its apparent ability to maintain low normal levels of cortisol and high normal levels of testosterone, improved anabolic state during intense endurance workouts.<sup>13</sup>

#### Effect of LJ100° on Cortisol and Testosterone Levels in Male Athletes (8) Results Results Salivary Cortisol (ug/dL) Salivary Testosterone (pg/dL) 1.2 +16.4% 120 1.1 -32.3% 110 1.0 100 0.9 90 0.8 80 0.7 70 0.6 60 0.5 50 0.4 Placebo Eurycoma Placebo Eurycoma

*LJ100*® also appears to positively impact strength and muscle quality in middle-aged women. A 2009 double-blind, randomized study with 31 women aged 45–59 were given either 100 mg of *LJ100*® or a placebo for 12 weeks. Significant improvements were observed in bench press (67% vs. 58%), leg press (33% vs. 27%), balance (0.39 vs. 0.31), handgrip strength (0.71 vs. 0.43), muscular endurance (0.64 vs. 0.35) and rectus femurs cross-sectional (0.59 vs. 0.31).<sup>14</sup>

Senior populations, notably physically active men and women, also appear to benefit from *LJ100*® supplementation. In a pilot study, 13 physically active male and 12 physically active female seniors (aged 57–72) were supplemented

with 400 mg of *LJ100*® daily for five weeks. Treatment resulted in significant increases in total and free testosterone concentrations and muscular force in men and women.

Total testosterone increased 15.1% in men and 48.6% in women; free testosterone increased 61.1% in men and 122% in women; and muscular force increased 16.6% in men and 20.8% in women. Further, muscles were not damaged by exercise, as evidenced by the significant drop in creatine kinase in both men and women. SHBG significantly decreased in women by 20.8%. The increase in free testosterone in women is thought to be due to the significant decline in SHBG. 15

#### Effect of LJ100® on Clinical and Biochemical Parameters Before (Baseline), After 3 Weeks, and at the End (5 Weeks) of the Treatment

#### MEN

Variable (n=13)	Baseline	3 weeks	5 weeks	% Change
Blood urea nitrogen (mmol/L)	14.98±4.28	16.50±3.43	18.96±3.13	+26.6%
Creatine kinase (U/L)	201.72±166.71	112.68±36.24	114.11±60.52	-30.0%
Total testosterone (ng/mL)	3.84±0.79	4.09±1.02	4.42±1.15	+15.1%
Free testosterone (pg/mL)	5.20±1.60	5.99±1.62	8.38±2.18	+61.1%
Handgrip test (kg)	46.03±11.30	55.27±11.00	53.67±9.86	+16.6%

#### Women

Variable (n=13)	Baseline	3 weeks	5 weeks	% Change
Creatine kinase (U/L)	125.72±73.78	103.93±45.05	81.52±31.14	-35.2%
Total testosterone (ng/mL)	0.35±0.17	0.44±0.19	0.52±0.30	+48.6%
Free testosterone (pg/mL)	0.50±0.24	0.66±0.38	1.11±0.66	+122.0%
SHBG (nmol/L)	59.66±17.18	50.39±15.85	47.26±16.65	-20.8%
Handgrip test (kg)	29.61±7.28	36.87±8.03	33.67±8.38	+13.7%

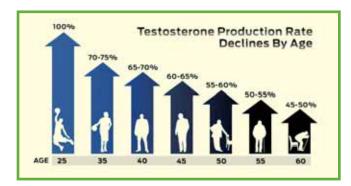
LJ100® significantly increases total testosterone (15.1% in men, 48.6% in women), free testosterone (61.1% in men, 122% in women), & muscular force in senior men & women. Muscles were not being damaged by the exercise, as evidenced by the drop in Creatine Kinase enzyme levels.



### Spoke 4: Andropause - Men's Change of Life

"Andropause," often called "male menopause," is not a marketing term or a buzzword. It is a highly accurate description of a condition marked and exacerbated by a slow but steady decline in endogenous testosterone production. Low testosterone levels give rise to several quality of life issues: fatigue, reduced muscle bulk/strength, low mood/depression, fewer spontaneous erections, loss of libido, decreased ability to concentrate and increased body fat, to name a few.

The difference between andropause and menopause is that the former is characterized by gradual declines in hormone levels, while in women, hormone levels drop suddenly. Healthy men will usually experience a 1% drop in testosterone every year starting around age 40. Young men typically have testosterone levels of approximately 1,000 ng/dl, while the average level for an 80-year-old man is about 200 ng/dl.



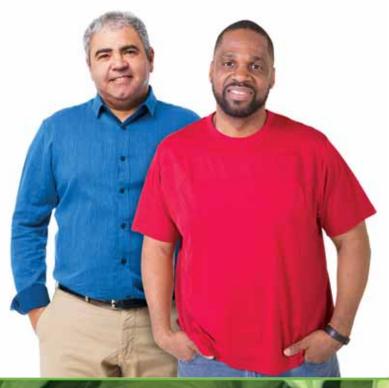
Referring back to the testosterone saliva test in the previous chapter, the starting ng/dl levels of men in various age brackets are about normal. The oldest volunteer, age 52, achieved a 70% increase in testosterone after *LJ100*® consumption, peaking at 765 ng/dl at the study's conclusion. 11

Researchers George and Henkel explain in their research paper, "Testosterone deficiency syndrome (TDS) is characterized by numerous symptoms, including low libido, increased fat mass, fatigue, erectile dysfunction or osteoporosis, and up to 80% of men will experience some aging males' symptoms. This is caused by the age-depending decline in serum testosterone levels with concentrations being about 40–50% lower in men older than 60 years compared with young men.

This significant decline in testosterone levels is further closely linked with medical conditions such as obesity, metabolic syndrome, diabetes or hypertension. The conventional way of treating TDS is testosterone replacement therapy (TRT), for which preparations are on the market. Apart from the beneficial effects of TRT, significant adverse side effects have been described, and prostate cancer (PCa) as absolute contraindication is debated." <sup>16</sup>

They add that *LJ100*® is a "natural alternative to TRT and has been shown to restore serum testosterone levels, thus significantly improving sexual health. This includes significant positive effects on bone health and physical condition of patients.

In addition, a significant antihyperglycemic effect and cytotoxicity against PCa cells has been shown. Thus far, at therapeutic concentrations, no significant side effects of the treatment were obvious. Therefore, TA might be a safe alternative to TRT."



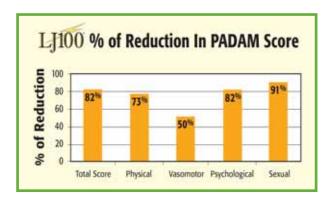


Late-onset hypogonadism (IOH) is defined by reduced serum testosterone levels (either total testosterone or free testosterone). For many older men, this status can cause detrimental physiological issues, as well as depression. One study investigated the effects of *LJ100*® in this population.

In the study, 76 men with LOH were given 200 mg of *LJ100*® for one month. *LJ100*® significantly improved AMS scores. AMS scores improved from 10.5% at the study's onset to 70.1% at its conclusion. Serum testosterone rose from 5.66 nm to 8.31 nm (46.82% increase). The percentage of men with testosterone levels in normal ranges at the study's beginning was 35.5%; this increased to 90.8% after one month of daily *LJ100*® supplementation. Thus, *LJ100*® appears to be useful as a supplement in overcoming the symptoms of LOH and for the management of hypogonadism. <sup>17</sup>

Effect of LJ100® on 76 Men with Late-Onset Hypogonadism						
	Before After One Month					
AMS Score (No Complaints)	10.5%	70.1%				
Testosterone (nm)	5.66	8.31				
% with Normal Testosterone Level	35.5%	90.8%				

In a 2002 study presented at the First Asian Andrology Forum in Shanghai, China, 30 male patients took 100 mg of *LJ100*® for three weeks; Partial Androgen Deficiency In Aging Men (PADAM) scores improved by 82%, suggesting significant improvement in physical, vasomotor, psychological and sexual wellbeing. DHEA increased from 26% to 47%, SHBG decreased from 36% to 66% of subjects. Consequently, free testosterone levels increased from 39% to 73% in the *LJ100*® group.<sup>5</sup>



In another study published in the International Journal of Andrology (2005), 20 male volunteers of various health conditions from the ages of 38 to 58 were randomly given either 200, 400, 600 mg of *LJ100*® or placebo for two months. The *LJ100*® group showed improvement in Sexual Health Inventory for Men, improvement in

sexual desires and performance. Aging Males' Score also showed improvement in sexual, physical, psychology and vasomotor domain. Testosterone and DHEA levels showed high normal levels when compared to baseline. In addition, *LJ100*® group were found to have high normal level of IGF-1 compared to placebo. <sup>18</sup>



CitruSlim for Healthy Weight Management is a Proprietary Blend of LJ100 and Bergamonte

- Reduce Cortisol
   Activate AMPK
- Reduce Hunger Hormones Leptin & Ghrelin
- Reduce Triglycerides
   Balance Blood Sugar Levels
  - Increase Energy Levels
     Reduce Body Fat & BMI











<sup>\*</sup> The products and the information provided have not been evaluated by the Food and Drug administration. The product is not intended to diagnose, treat, cure, or prevent any disease.

Spokes 5, 6, 7: Weight, Cortisol, Mood & Energy

Weight, mood and energy are strongly intertwined. When an individual begins to lose weight through healthy diet and exercise, almost like magic, both mood and energy tend to improve as well.

However, aging tends to cause weight gain, notably around the belly/trunk, and attempts to lose weight are often fraught with frustration, as the weight and belly fat tend to stick around. In tandem, energy and mood are also affected.

Declining circulating testosterone is a culprit, as are high levels of circulating cortisol, a stress-response hormone. Cortisol is necessary for a fight-or-flight reaction; however, modern lifestyles tend to create a chronic, low-grade stress that releases cortisol, which increases appetite. In other words, stress eating. Additionally, this status creates the tendency to store visceral fat around the trunk. Visceral fat, located deeper within the abdomen, is linked to cardiovascular disease and type-2 diabetes.

It is generally suggested that stress-induced cortisol weight is usually gained around the waistline because fat cells in that area are more sensitive to cortisol.

The fat cells in your abdomen are richer in stress hormone receptors, are particularly sensitive to high insulin, and are very effective at storing energy – more so than fat cells you would find in other areas of the body. This is the most dangerous place to gain weight, as it can lead to metabolic syndrome, diabetes and heart disease.

As mentioned earlier, when one begins to lose weight, there is an upcycle, wherein energy improves as does mood. Newton's First Law of Motion states "a body in motion tends to stay in motion, while a body at rest tends to stay at rest" is relevant here: when one begins to exercise and keeps at it, energy is better sustained, and overall physical activity is increased as fat burns and muscles gain mass and strength.

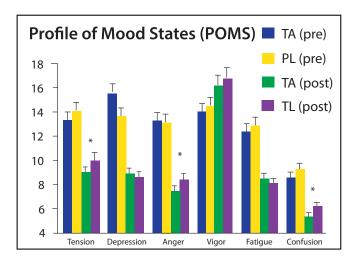


In one 2007 study, 50 moderately overweight men and women were recruited to participate in a six-week program of stress management, nutrition intervention and exercise; 40 were given 50 mg of *LJ100*® combined with citrus bioflavanoids (CitruSlim™ provided by HP Ingredients), while 10 were given a placebo. The results were as follows: <sup>19</sup>

- The LJ100® group showed significant body weight loss—2.7 kg with 87% body fat loss—versus 0.78 kg in body weight loss in the placebo group.
- The cortisol/testosterone ratio decreased significantly by 15% for the *LJ100®* group versus a 7% increase in the placebo group, suggesting that *LJ100®* may help promote a favorable anabolic state.
- The *LJ100*® group showed significant reduction of total cholesterol by 17% and LDL by 15%; there was no change in the placebo group.
- The *LJ100*® group showed improvement in global mood profile

These results suggest that supplementation with *LJ100*® may help to maintain normal levels of cortisol (low) and testosterone (high) and thus promote an overall "anabolic" hormonal state (versus a "catabolic" state characterized by elevated cortisol and suppressed testosterone). In addition, the higher testosterone level also contributes to higher energy levels and reduced fatigue, and prevents dieters from binge eating.

In one study, 32 men and 31 women with moderate stress levels took either 200 mg of *LJ100*® per day or a placebo for four weeks (20). The *LJ100*® group showed significant improvements in tension (-11%), anger (-12%) and confusion (-15%) compared to placebo. Stress hormone profile (salivary cortisol and testosterone) was significantly improved by *LJ100*®, with reduced cortisol (-16%) and increased testosterone (+37%).

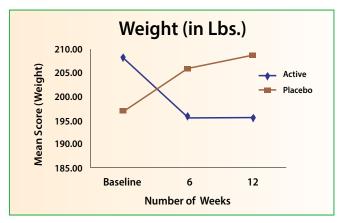


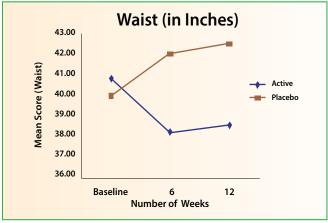
The authors concluded that *LJ100*® appears to have significant potential for restoring hormone balance (cortisol/testosterone) and improving psychological mood state in humans exposed to various modern stressors, including aging, dieting and exercise stress.<sup>20</sup>

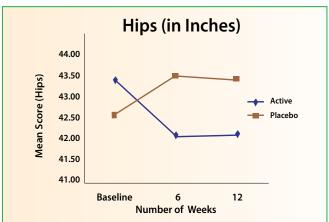


Switching gears to healthy weight management, in a 2014 study, 26 men ages 40–65 took 200 mg day of *LJ100*® (n=12) or a placebo (n=14) for 12 weeks (3). The supplemented men experienced numerous sexual health benefits, and they also experienced noteworthy benefits related to healthy weight management.

While the men in the placebo group gained weight over the course of the study, the *LJ100*® group lost weight. In addition, hip and waist measurements were lower at the end of the study with the active group.







In a randomized, double-blind, placebo-controlled study published in Food & Nutrition Research 2018, 93 moderately stressed participants aged 25–65 years were supplemented with either 50mg of *LJ100*® with multivitamins or placebo for 12 weeks.

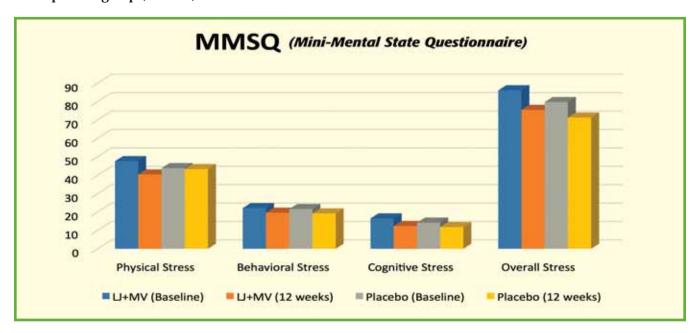
The researchers reported significant improvements in QoL, mood and stress of moderately stressed participants who took the combination of *LJ100*° with a multivitamin for 12 weeks. Those who supplemented with the combination

reported improvements in vigor, mental acuity and cognition, emotional well-being, and testosterone levels possibly through hormonal balance and nutritional supplementation.

In the SF-12 domain, at week 12, participants supplemented with *LJ100*°+MV reported 9.2% improvement in role limitation due to emotional health, 11.3% improvement in vitality (energy/fatigue ratio), 24.6% improvement in the mental component domain, and 11.3% improvement in social functioning domain.

SF-12	LJ+MV (Baseline)	LJ+MV (12 weeks)	% Change	Placebo (Baseline)	Placebo (12 weeks)	% Change
Role Limitation - Emotional	18.5 ± 4.7	20.2 ± 4.2	9.2%	20.5 ± 3.9	<b>21.6</b> ± <b>2.9</b>	<b>5.4</b> %
Energy/Fatigue	44.7 ± 11.6	<b>49.7</b> ± <b>10.1</b>	11.2%	48.3 ± 11.7	51.2 ± 10.6	6.0%
Mental Component	28.4 ± 11.2	$35.4 \pm 9.4$	24.6%	32.0 ± 10.8	36.0 ± 8.9	12.5%
Social Functioning	46.7 ± 9.9	52.0 ± 6.3	11.3%	49.1 ± 8.9	50.2 ± 8.2	2.2%
Emotional Well Being	34.6 ± 13.0	42.7 ± 10.8	23.4%	40.7 ± 11.6	43.5 ± 11.6	6.9%
Vigor	15.0 ± 6.1	16.3 ± 5.4	8.7%	16.6 ± 6.1	16.5 ± 5.8	0%

A 15% decrease in physical stress domain (P < 0.05) compared with 1% in the placebo group was observed in MMSQ. The decrease in cognitive stress and total stress in the EL+MV group was significant (P < 0.001) compared to the placebo group (P < 0.01) at week 12.



The researchers also found that participants in the active group exhibited stress-related changes in neutrophils and leukocyte esterase suggesting the counteracting effect of the supplementation. The lymphocytes increased significantly in the  $LJ100^{\circ}$  group by 8.92% vs no change in placebo group (P $\leq$ 0.05). Therefore, it is reasonable to speculate that  $LJ100^{\circ}$  synergises health benefits exerted by multivitamins through improvement in mood states, vigor and a reduction in stress.

### Spoke 8: Immune Sustenance

Immune system function is quite complex, as it involves several organs and myriad hormones and other biochemicals that work together to keep the organism in homeostasis. *LJ100*<sup>®</sup> is unique among all other Tongkat Ali ingredients in that it also has been clinically proven to help the immune system function optimally, notably as an anti-viral.

One recent study has shown that *LJ100*® has anti-viral activity against the dengue virus which is endemic in tropical countries. When *LJ100*® was incubated with four strains of dengue virus (DENV 1-4), it was able to prevent the replication of new dengue virus most possibly through the inhibition of RNA polymerase, the enzyme involved in virus replication.

By preventing proliferation of the virus, *LJ100*® can reduce the viral load in the body, thus reducing the intensity of the infection.

In an animal model, mice were challenged with a lethal dose of dengue virus in a six-day study. *LJ100*® also increased the platelet counts which otherwise severely reduce in the event of an infection.<sup>21</sup>

As *LJ100*® is also able to boost the immunity by increasing the production of T-cells and lymphocytes in addition as proven in a clinical study by George et al., 2016, it potentially aids the infected person to a faster recovery from the viral infection.<sup>21</sup>

The capacity of *LJ100*® on the modulation of human immunity was studied in a middle-aged Japanese population. 200 mg/day of *LJ100*® or rice powder as a placebo for four weeks were consumed by eighty-four of 126 subjects that had relatively lower scores according to Scoring of Immunological Vigor (SIV) screening.

SIV, immunological grade, immunological age, and other immune parameters were measured. Eighty-three subjects completed the study; 40 in the  $LJ100^{\circ}$  group and 41 in the Placebo group were statistically analyzed, whereas two were excluded from the analyses.

At week 4, the SIV and immunological grade were significantly higher in the  $LJ100^{\circ}$  group than those in Placebo group (p < 0.05).

The numbers of total, naïve, and CD4+ T cells were also higher in the  $LJ100^{\circ}$  group than those in Placebo group (p < 0.05). No severe adverse events were observed.

The results suggest that ingestion of *LJ100*® enhances comprehensive immunity in both middle-aged men and women.<sup>27</sup>

	Group	Week 0	Week 4	% Change
B cell (/μl)	LJ100	200.08 ± 91.59	150.85 ± 75.27	-24.61%
	Р	213.95 ± 112.89	161.54 ± 100.93	-24.50%
NK cell (/μl)	LJ100	153.15 ± 78.10	155.53 ± 71.54	1.55%
	Р	156.22 ± 81.79	144.34 ± 78.22	-7.60%
T cell proliferative index	L100	1.52 ± 0.23	1.72 ± 0.22	13.16%
	Р	1.45 ± 0.26	1.70 ± 0.21	17.24%
T cell proliferative activity	LJ100	1.64 ± 0.45	1.96 ± 0.58	19.51%
	P	1.57 ± 0.49	1.75 ± 0.52	11.46%
Immunological age age (years)	LJ100	54.09 ± 6.79	50.43 ± 8.54	-6.77%
	Р	54.43 ± 7.22	52.45 ± 7.80	-3.64%
T lymphocyte age (years)	L100	51.30 ± 8.19	51.90 ± 7.50	1.17%
	Р	49.82 ± 8.01	51.28 ± 7.56	2.93%
sıv	LJ100	17.93 ± 1.80	18.80 ± 2.41	4.85%
	P	18.00 ± 1.76	17.95 ± 2.40	-0.27%
Immunological grade	LJ100	2.70 ± 0.46	3.05 ± 0.78	12.96%
	P	2.78 ± 0.42	2.83 ± 0.54	1.80%



### Spoke 9: Healthy Inflammatory Management

The anti-inflammatory effect of LJ100® was investigated in a carrageenan-induced paw edema in mice. LJ100® showed an anti-inflammatory effect in a dose dependent manner and comparable to that of diclofenac. LJ100® also showed analgesic effects in the acetic acid test in a dose-dependent manner.<sup>22</sup>

The analgesic activity of 400 mg/kg *LJ100*® was higher than that of aspirin in the hot plate test. The mechanism of action was evaluated in an in vitro molecular study using macrophage cells (RAW 264.7 cells).

LJ100® suppressed NF- kappa B translocation to the nucleus, leading to inactivation of the NF- kappa B signaling pathway and consequently reducing the expression of cyclooxygenase-2 and inducible nitric oxide synthase.

These two enzymes are responsible for inflammation and pain. These results exhibited the beneficial effects of *LJ100*® for alleviating pain and inflammation, which were exerted through inactivation of the NF-kappa B signaling pathway.<sup>22</sup>

### Spoke 10: Healthy Bone Remodeling

Bone remodeling (or bone metabolism) is a lifelong process whereby mature bone tissues are removed from the skeleton (bone resorption) and new bone tissues are formed (new bone formation). The balance between both processes is critical in maintaining bone health. Increased bone resorption can lead to osteoporosis which can lead to mortality and morbidity from being susceptible to fracture.

Osteoblasts are cells that synthesize bone whereas osteoclasts are bone cells that break down bone tissue. Enhanced bone formation activity of osteoblasts and the down-regulation of osteoclasts would be ideal in improving bone density and maintaining bone health.

A pre-clinical study was undertaken to examine if *LJ100*<sup>®</sup> could prevent skeletal deteriorations in androgen deficient male rats. *LJ100*<sup>®</sup> supplementation reduces degenerative changes of trabecular structure by improving bone volume, trabecular number, and separation. A reduction

Osteoprotegerin (OPG) which inhibits the bone breakdown levels were increased while receptor activator of nuclear factor kappa- ligand (RANKL), which is responsible for osteoclast is inhibited. Receptor activator of nuclear factor kappa-B ligand (RANKL) is a protein that affects the immune system and control bone regeneration and remodeling. In vitro osteoclastic cell study showed that *LJ100*® inhibits RANKL, thereby inhibits NFATc1, a master transcription factor of osteoclastogenesis.

These in turn reduce various key osteoclastogenesis-related protein biomarkers such as TRAP, cathepsin-K and MMP-9. MMP-9 plays a critical role in initiation of the osteoclast-mediated bone resorption process by removing the collagenous layer from the bone surface prior to demineralization.

**LJ100**® treated cells result in dose-dependent decrease in the expression of MMP-9, indicates that **LJ100**®

Cell Parameters	Control	5 -DHT	TA-25
Cell Growth	$0.20 \pm 0.010$	$0.33 \pm 0.011 \ (+64.2\%)$	$0.29 \pm 0.008 \ (+44.6\%)$
ALP Activity	0.06 ± 0.001	0.07 ± 0.003 (+23.4%)	0.09 ± 0.002 (+42.5%)
Collagen Deposits	9.10 ± 0.29	9.37 ± 0.11 (+4.2%)	<b>10.10</b> ± <b>0.10</b> (+12.2%)

in the percentage of osteoclast and increase in percentage of osteoblast on bone surface were also seen with *LJ100*® supplementation. The androgenic potential of *LJ100*® extract was confirmed by the upregulation of serum testosterone levels.

Bone cell specific proteins such as alkaline phosphatise (ALP) and collagen appeared to have an integral role in inducing osteoblast and formation of mineralized bone matrix. *LI100*® treated osteoblast cell culture dramatically increased cell growth, and have higher ALP activity and collagen deposits compared to testosterone treated cells. BMP-2 is a potent inducer of osteoblast. Runx-2 is a master protein involving in the regulation of type I collagen. OCN, a non-collagenous and most abundant bone matrix protein is among the most vital bone biomarkers for bone mineralization. BMP-2, Runx-2 & OCN were all markedly increased in *LJ100*® treated cells.

exhibits promising potential to shift these cells towards osteoblast activity (bone formation) over the osteoclast activity (bone loss).<sup>23</sup>



### Spoke 11: Healthy Blood Sugar

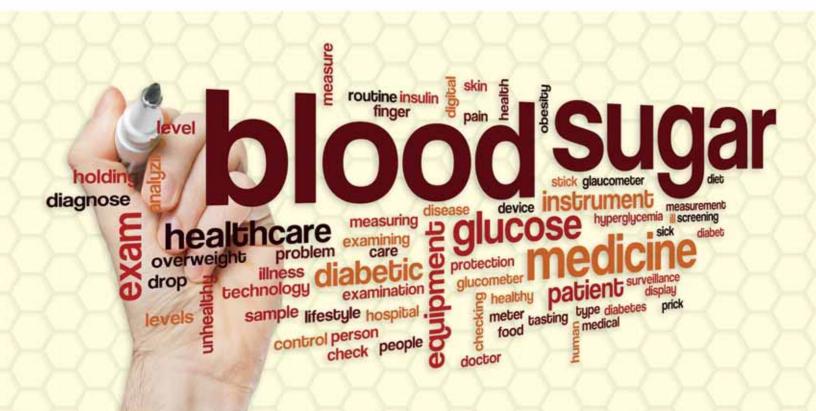
Elevated blood glucose is spurred by absolute or relative lack of insulin or insulin insensitivity, and these have been the target for therapy when blood glucose numbers are high. The liver, muscle and adipose tissues are insulinsensitive tissue that can store glucose in the body, the supply of which can be influenced by intestinal glucose absorption. These organs in conjunction with insulin secreted from the pancreas determine the level of glycemia. In diabetes, insulin lack or insensitivity disrupts the balance maintained by these organs, with net elevated blood glucose.

The potential antidiabetic mechanism involved in the glucose-lowering effects of *LJ100*® extract and peptide were recently investigated in cell cultures of BRIN-BD-11 (pancreatic), 3T3-L1 (pre-adipocyte-fat cells), Caco-2 (intestinal) and L6 (myocyte-muscle cells) cells (Imam et al., 2017). Glucose uptake was investigated in the three cells and insulin secretion was investigated in of BRIN-BD-11 (pancreatic) cells. Glucose uptake was un-regulated in 3T3-L1 (pre-adipocyte-fat cells), Caco-2

(intestinal) and L6 (myocyte-muscle cells) cells, thus potentially reducing serum glucose and glycaemia.

The increased uptake of glucose in muscle cells may explain the energy boosting effects of *LJ100*® particularly as it has been reported in another study to increase cAMP levels thus enhancing glucose metabolism. As glucose is needed to sustain short term and physical performance, athletes taking *LJ100*® may therefore perform better with the increased glucose in muscle cells for energy.

Glucose absorption via intestinal cells (Caco-2) was minimal, suggesting glucose uptake is mainly by its ability to enhance insulin secretion, and potentiate glucose uptake into muscle and adipose cells through the presence of insulin. The translational implications of these findings are that the *LJ100*® extract containing the peptide could be used clinically to enhance the release of insulin from the pancreas and enhance insulin action at insulin-sensitive tissues like the adipose and muscles of diabetic patients, with resulting improvement in glycemia. <sup>26</sup>





We provide unique ingredients that address common health and aging concerns such as support for...

Metabolic Syndrome • Cholesterol, Blood Glucose Balance • Weight Management • Skin Care Men's Testosterone Health • Enhanced Physical Performance • Sports Nutrition • Neuronal Health Bone, Joint and Muscle Health • Cognitive Function, Mood, IQ Performance • Antioxidant Support

BERGAM NTE Citru Slim MaquiCare PARACTIN' MAQUIBERRY Neuro Actin' Quantum Q ProteoActin

\* The products and the information provided have not been evaluated by the Food and Drug Administration. The product is not intended to diagnose, treat, cure, or prevent any disease.

**Naturally...** when we started 17 years ago, our founder, Annie Eng, set out to create a company that would not only deliver herbal science for health products that people all over the world could rely upon, but also support the indigenous peoples who provide the raw botanical materials for our ingredients. We strive for natural sustainability of all our raw ingredients whenever we can.

As an example of our sustainability efforts, HPI and our partner Biotropics, continue to support the Orang Asli communities in Malaysia by hiring only the Orang Asli to collect Tongkat Ali from the rainforests which is used in our LJ100® product. Our replanting program involving villagers is officially the first in Malaysia.

Blessed with an abundance of bio-resources, Malaysia has one of the world's oldest rainforests and we do everything we can to protect it. Malaysia is also a melting pot of unique cultures comprising Malay, Chinese, Indian and indigenous traditions.

We work closely with the government of Malaysia to prevent exploitation of the Orang Asli and our program allows for approximately 500 Orang Asli to earn a better living by collecting wild herbs from the rainforest.

It's only natural, and that's the way we plan on keeping it.



### LJ100<sup>®</sup> is Sustainable

HP Ingredients is committed to the health and sustainability of indigenous peoples. For *LJ100*°, in Malaysia, we continue to support the Orang Asli communities by hiring only the Orang Asli to collect Tongkat Ali from the rainforests.

We, along with our esteemed partners, launched our sustainability project. In September 2014, 1000 Tongkat Ali seedlings were distributed to the Orang Asli for replanting around their community and forested area. Our replanting program involving villagers is officially the first in Malaysia. Blessed with an abundance of bio-resources, Malaysia has one of the world's oldest rainforests. It is also a melting pot of unique cultures comprising Malay, Chinese, Indian and indigenous traditions.

#### Significance of LJ100 Sustainability Program

Tongkat Ali roots are best sourced from the wild. Various planting trials have shown that the species does not grow well under field planting conditions and was uneconomical due to high establishment cost and low root price after harvesting. However, integration of Tongkat Ali with various forest species and subsequent wildcrafting has proven advantageous, yielding higher quality and more sustainable Tongkat ali.

According to FAO, increasing numbers of medicinal plant species are becoming threatened or endangered due to irresponsible collection from the wild. In line with GACP principles on sustainability, our Tongkat replanting allows the plant to regenerate as it is being collected. In this way, the long-term availability of the plant species is

ensured, the medicinal plant collectors have a regular source of income and the herbal industry has a long-term supply of Tongkat Ali.

We work closely with the government of Malaysia to prevent exploitation of the Orang Asli by requiring a license to harvest the herb, and only the Orang Asli are allowed to collect Tongkat Ali in the rainforests. Further, in a concerted effort to preserve the interests of local business, we work with the Malaysian government to prevent export of the raw Tongkat Ali root to other countries, especially China.

Our program allows for approximately 500 Orang Asli to earn a better living by collecting wild herbs from the rainforest. Once the Tongkat our root material is processed, it can fetch a higher price than raw unprocessed root on the market. Therefore, a post-harvest facility was set up within the Orang Asli village to accommodate the processing of collected Tongkat Ali roots by drying, grinding and packing to prepare for transport.

This setting creates a mutually beneficial eco-system as the Orang Asli will be able to supply the raw material at a higher value, and benefit from a secure and steady demand; it also allows us to obtain raw materials with consistent standards - crucial to the extraction and manufacturing of *LJ100*®.



Typical dosage recommendations, based on traditional use and on the available scientific evidence in humans, are 50 mg to 100 mg a day for dieters, and 100 mg to 200 mg for sexual function, healthy aging and sports nutrition. Studies for testosterone enhancement typically use 200 mg a day. The upper limit is no more than 600 mg per day.

As is evident, *LJ100*® is relevant for millions of Americans who are doing the right thing – eating a healthy diet, exercising and taking natural precautions to lower risk of poor health.

**LJ100**<sup>®</sup> is now also provided as a micro-encapsulated ingredient that may successfully be incorporated into a wide variety of beverages and foods.

Find out more by emailing info@hpingredients.com.

Botanical Source:	Eurycoma Longifolia
Country of Origin:	Malaysia
Part Used:	Root
Shelf Life:	3 Years
Extraction Method:	Patented — high temperature, high pressure water extraction, ultra filtration, freeze dried without carrier
Solubility:	Highly Soluble
Appearance:	Brown Fine Powder
Active Ingredients:	>40% Glyco saponins >22% Eurypeptides >30% Polysaccharides >1% Eurycomanone
Applications:	Nutritional Supplements, Sports Nutrition, Energy, Men's Health
Certifications:	Kosher, Halal, Self-Affirmed GRAS





HP Ingredients Corporation (HPI) is a fast-growing research-based botanical company that offers unique, innovative, science-based, clinically proven, patented, safe and natural ingredients to the nutraceutical industry. HPI's ingredients address today's most common chronic health conditions; they help support optimal testosterone, energy, heart, blood sugar, cholesterol, weight management, brain and memory health.

HPI was founded in 2001 by Annie Eng with the goal of bringing nature and science together. Today, HP Ingredients is an innovative nutraceutical company dedicated to providing cutting-edge, science-based nutraceuticals that addresses cholesterol, blood glucose control, weight management, joint health, andropause and healthy aging. HPI believes in ongoing research and development for its premier ingredients.

Working with top scientists from around the world, HPI is dedicated to ongoing research on its proprietary ingredients in a qualitative manner similar to pharmaceutical products. The company believes in supporting its products with proven science, bringing well-researched, patented plant extracts to the nutraceutical industry.

### FAQs About HP Ingredients and LJ100®

#### What claims can be made for LJ100<sup>®</sup>?

Multiple human clinical studies allow for the following claims:

- Increases physical and mental energy
- Boosts sports performance
- Helps maintain a healthy anabolic/catabolic balance
- Helps reduce fatigue
- Helps facilitate androgen biosynthesis
- Encourages hormonal balance and healthy cortisol levels
- Helps maintain normal high free testosterone levels in men
- Encourages overall well-being and hormonal health
- Enhances libido and sexual function
- Assists in sustaining healthy weight levels
- Promotes androgen biosynthesis
- Boosts healthy alpha pheromones, important in sexual communication, psychological health and behavior

#### *Is LJ100® Kosher and Halal?*

LJ100® is both Kosher and Halal certified.

#### What are the dosage amounts for LJ100<sup>®</sup>?

Typical dosage recommendations, based on traditional use and on the available scientific evidence in humans, are 50 mg to 100 mg a day for dieters, and 100 mg to 200 mg for sexual function, healthy aging and sport nutrition. Studies for testosterone enhancement typically use 200 mg a day. The upper limit is no more than 600 mg per day.

#### **Is LJ100**® patented?

Yes. LJ100® has U.S. Patent #7,132,117 and Worldwide Patent W0 02/17946 A1.

#### What are the mechanisms of action of LJ100<sup>®</sup>?

It restores normal testosterone levels by increasing the release rate of "free" testosterone from its binding hormone, sex-hormone-binding-globulin (SHBG). Note that LJ100® is not a testosterone booster (e.g., anabolic steroid). *LJ100*® encourages favorable anabolic balance.

#### Will taking LJ100® encourage male characteristics in women?

No. *LJ100*® is completely safe for women to achieve greater well-being, energy and vigor; because it is not a steroid, *LJ100*® will not encourage male characteristics in women.

#### Where is LJ100® grown?

Tongkat Ali is collected from the lush rain forests of Malaysia, and is processed in a GMP-certified facility in Malaysia.

#### Is it sustainably harvested?

Tongkat Ali root is wild-crafted in the pristine, pesticidefree rainforests of Malaysia.

#### How does it benefit the indigenous population?

HP Ingredients supports sustainable wild-crafting, fair trade and socially responsible practices for indigenous collectors in Malaysia, where its raw botanical ingredients are harvested.

Is LJ100<sup>®</sup> GRAS (Generally Recognized As Safe?)

Yes. *LJ100*® is self-affirmed GRAS.

#### k LJ100® GMO-free?

Yes, *LJ100*® is not genetically modified in any way. Moreover, *LJ100*® is BSE-free (Bovine spongiform encephalopathy-free) and free of TSEs (Transmissible Spongiform Encephalopathies).

Is LJ100® irradiated?

No.

#### Are any solvents used in LJ100®

No.  $\textit{LJ100}^{\text{@}}$  is processed through a hot-water extraction method. It is a "clean" ingredient.

Can LJ100® be marketed in the EU? – Not yet.

Can LJ100® be marketed in Japan? – Yes.

Can LJ100® be marketed in Korea? - No.

Can LJ100® be marketed in the United States? – Yes.

Can LJ100® be marketed in Canada? – Yes.

Master Files and NPN #s are available.



### Our Partner In Malaysia



BIOTROPICS MALAYSIA BERHAD is a Malaysian government-owned enterprise formed in 2007 with the purpose of developing high-value products based on botanicals found in the Malaysian Rainforest. The company is involved throughout the value chain: from sourcing in the oldest rainforest (more than 130 million years old), world best practice R&D, highly accredited manufacturing and global marketing and sales.

Biotropics works with stakeholders at each point of this value chain, among them government agencies, universities, Clinical Research Centre and other clinical research entities, the indigenous community that harvests the raw material, and many more.

Biotropics strongly emphasizes safety and quality, with an in-house manufacturing unit that has achieved the accreditations of Good Manufacturing Practices, HACCP, ISO22000:2005, HALAL, and is compliant with Malaysian Standards (MS 2409:2011).

Biotropics' products -- which include premium ingredients, health supplements and herbal-based food and beverages -- have been sold worldwide, including in the US, Canada, China, Japan, Korea, South East Asia, Russia, and Africa. In North and South America, Biotropics is exclusively represented by HP Ingredients Corp.

#### References

- 1) Tambi and Saad, "Water-soluble extract of Eurycoma Longifolia Jack as a Potential Natural Energizer for Healthy Aging Men," First Asian Andrology Forum In Shanghai China 2002, Asian Society of Sexology Conference In Singapore, December 2002.
- 2) "LJ100, a Potent Adaptogen, Maintains Healthy Aging in Men," Int. J. Androl. 28 (s1), 25-44 (2005).
- 3) Asian J. Androl. 0154 (448) (October 2006).
- 4) Faculty Abstract 11, The Aging Male 10 (2), 92 (2007).
- 5) "LJ100® as a Potential Natural Energizer for Healthy Aging in Men," First Asian Andrology Forum in Shanghai China, 2002.
- 6) S.B. Ismail et al., "Randomized Clinical Trial on the Use of LJ100 for the Improvement of Quality of Life and Sexual Well-Being in Men," Evid. Based Complement. Alternat. Med. 2012, 429268 (2012).
- 7) J.K. Udani et al., "Effects of a Proprietary Freeze-Dried Water Extract of Eurycoma longifolia (Physta) and Polygonum minus on Sexual Performance and Well-Being in Men: A Randomized, Double-Blind, Placebo-Controlled Study," Evidence-Based Complement. Alternat. Med. 179529 (2014).
- 8) M. Ismail and M. Kamarul Imran, "Eurycoma longifolia Jack in Managing Idiopathic Male Infertility," Asian J. Androl., 12 (3) 376–380 (2010).
- 9) MIT research papers, 2005, in support of US Patent 7,132,117.
- 10) University of Malaysia, abstract from research papers, 2008.
- University of Malaysia, abstract from research papers, circa 2008.
- 12) S. Hamzah and A. Yusuf, "The Ergogenic Effects of LJ100," British Journal of Sports Medicine 2003. BASEM Abstract 37: 465-466.
- 13) J. Talbott et al., "Effect of [LJ 100] Eurycoma longifolia Extract on Anabolic Balance During Endurance Exercise," Journal of International Society of Sport Medicine 3 (1): S32 (2006).
- 14) "Effects of Strength Training and LJ100 Supplementation on Strength and Muscle Size in Middle-Aged Women," 4th Asia-Pacific Conference on Exercise and Sport Science & 8th International Sports Science Conference 2009.
- 15) Henkel, et al., "LJ100 Tongkat Ali as a Potential Herbal Supplement for Physically Active Male And Female Seniors—A Pilot Study," Phytother. Res. 28 (4), 544–550 (2014), Epub Jun 11, 2013.
- 16) George and Henkel, "Phytoandrogenic Properties of Eurycoma longifolia as Natural Alternative to Testosterone Replacement Therapy," Andrologia. 46 (7), 708–721 (2014). doi: 10.1111/and.12214. Epub Jan 6, 2014.

- 17) Tambi, et al, "[LJ100] Standardised Water-Soluble Extract of Eurycoma longifolia, Tongkat Ali, as Testosterone Booster For Managing Men With Late-Onset Hypogonadism?" First Int. J. Andrologia, 44 (1), 226–230 (2012). Epub 2011 Jun 15.
- 18) Faculty Abstract 11, The Aging Male 10 (2), 92 (2007).
- 19) Talbott, et al., "Effect of a 6-Week Lifestyle Program on Mood State and Metabolic Parameters in Moderately Overweight Subjects," Supplement Watch, Inc. and Treehouse Athletic Club, Salt Lake City, UT.
- 20) Talbott, et al., "Effect of LJ100 on Stress Hormones and Psychological Mood State in Moderately Stressed Subjects,"
  J. Int. Society of Sports Nutr. 10 (1), 28 (2013).
- 21) George, et al. "Antiviral Activity of a Standardized Root Water Extract of Eurycoma longifolia (LJ100I®) against Dengue Virus." Poster presented at International Conference of Natural Products, Bayview Beach Resort, Malaysia.
- 22) Han, et al. "Antiinflammatory and analgesic effects of Eurycoma longifolia extracts" Arch. Pharm. Res. (2016) 39:421–428
- 23) Jayusman, et al. "The Effects of Quassinoid-Rich Eurycoma longifolia Extract on Bone Turnover and Histomorphometry Indices in the Androgen-Deficient Osteoporosis Rat Model" Nutrients June 2018 2018, 10, 799; doi:10.3390/nu10070799
- 24) Thu, et al. "Exploring molecular mechanism of bone-forming capacity of Eurycoma longifolia: Evidence of enhanced expression of bone-related biomarkers" J Ayurveda and Integ Med. "2017 1-11
- 25) Thu, et al. "Eurycoma longifolia, a promising suppressor of RANKL-induced differentiation and activation of osteoclasts:
  An in vitro mechanistic evaluation" J Ayurveda and Integ Med. "2017 1-11
- 26) Imam, et al. "Eurycoma Longifolia Jack Water Extract (Physta®) and its 4.3 Kilodalton Peptide Increase Insulin Secretion from Pancreatic Cells and Enhance Glucose Uptake in Insulin-Sensitive Cells, in Vitro" European Journal of Scientific Research 2017: 147 No 2 October, 2017; 177-187
- 27) George, et. Al. "Immunomodulation in Middle-Aged Humans Via the Ingestion of Standardized Root Water Extract of Eurycoma longifolia (LJ100®). PHYTOTHERAPY RESEARCH, Phytother. Res. (2016) Published online in Wiley Online Library
- 27) George, et al. Efficacy and safety of Eurycoma longifolia (Physta®/LJ100®) water extract plus multivitamins on quality of life, mood and stress: a randomized placebo-controlled and parallel study. Food & Nutrition Research 2018, 62: 1374























We provide unique ingredients that address common health and aging concerns such as support for...

Metabolic Syndrome • Cholesterol, Blood Glucose Balance • Weight Management • Skin Care Men's Testosterone Health • Enhanced Physical Performance • Sports Nutrition • Neuronal Health Bone, Joint and Muscle Health • Cognitive Function, Mood, IQ Performance • Antioxidant Support

















\* The products and the information provided have not been evaluated by the Food and Drug Administration. The product is not intended to diagnose, treat, cure, or prevent any disease.